

New Rep Success Checklist

1st 10 days



- Top 25 List – “blueprint”
- 1x1,000 - 1 Recruit and \$1,000 Life Prem
 - Will require 5-7 appointments
 - **Sr. Rep Promotion**
 - \$250→\$350 increase in compensation
 - Plus **\$250 FT Bonus**
- Review/Implement Personal FNA
- UCanPass Pre-licensing : complete all chapter quizzes
- Attend All Trainings
 - Monday 9pm
 - Wednesday 7pm

Next 10 days

- Top 100 list
- “3x3,000” 3 Recruits and \$3,000 Life Prem
 - Will require 15-20 appointments
 - **District Leader Promotion**
 - \$350→\$500
 - **\$650 FT Bonus**
- UCanPass Pre-licensing: pass simulated exam and **schedule state exam**